

## The Reconnective Healing Practitioner Basics

In preparation for our conference call, I want to you to have a basic understanding of the fundamentals. The free mentoring article in my newsletters of the past two months was sent out twice because it *is* that important. It is assumed by me that any person enrolling in my Mentoring Zone Program accepts, and is in action around these basic tenets.

When we speak on conference calls, or individually, those conversations will be in the context of you having a copy of Eric's book to share, a copy of The Living Matrix DVD, and a practitioner directory listing. The content of that article is repeated again at the bottom of this document in case you haven't already seen it.

Before you get on the call, please fill out some basic information about your intentions and goals for your practice. In order for your goals to have staying power, they **MUST** be in writing. It is axiomatic, and a central theme is transformational literature since the 1920's. This is the first step in this process; having your goals written down makes the call worthwhile. If you can't be bothered taking a little time and contemplating your future in this work, the call may be a waste of your time.

These goals must be **specific and subject to objective measurement**. Dream big and write it down. Better to aim for the stars and reach the Moon than to aim for the Moon and land back on earth. For those of you who chose to join this program I will require a written copy of your goals. Accountability is an important part of manifesting our dreams.

I am not offering a Mentor in training program. That is the function of the Instructor level faculty of The Reconnection LLC. What I am offering is a practice development program informed by my participation in the mentoring program, and committed to supporting the work as taught in the seminars.

In this context, the coaching you receive will leave you uniquely prepared to excel, if and when you apply to, and are accepted into the Mentor program. Ninety percent of our interaction will be about the business of a healing practice while only about ten percent will be specifically about things Reconnective.

On a spiritual note, we all have a purpose in life. Some are blessed with a sure knowledge of what that is, some are open to the intuitive guidance that's out there for us, while others of us a little deaf in that regard, so we can wind up struggling (my personal experience).

Since you are reading this document, I am assuming that this work meaningful for you and you have made a commitment to doing it on the level that works for you.

I have presented this goal setting exercise in the context of your potential advancement in this work. Realistically, your role in this work may simply to heal just one person with this gift and then move on with your true purpose. There are no good or bad goals.

If your goal is simply to create the optimum context for your perfect practice to unfold, unburdened by specific numbers, that is OK; just be focused and intentional about that. No matter what your goals are, whatever shows up in your life is in Divine order.

It is presently my practice to start my day with this affirmation into which, if it appeals, you can insert that name which resonates most powerfully with you as your connection to Source:

" \_\_\_\_\_, *Help me to perform whatever miracles you want of me today*"

**To get things started fill in the blanks:**

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I accept that the development of my practice requires a personal commitment to my own development as a Reconnective Healing Practitioner, and as I grow so will my practice.

During calendar year 2010 it is my intention to share this healing work with \_\_\_\_\_ people, doing \_\_\_\_\_ Reconnective Healing sessions and as (or when I become) a Level III practitioner it is my intention to do \_\_\_\_\_ Reconnections.

If you are a Level 1-2 Practitioner, add: I am committed to completing my Level III practitioner training by this date: \_\_\_\_\_

If you are setting a goal of becoming certified, add: I will achieve my Certified Practitioner Credential by this date: \_\_\_\_\_

If you are setting a goal of moving into the teaching of this work:

**Admission to the next Practitioner Mentoring Class requires a minimum of 6 months in practice, 25 paid Reconnections, 25 paid Healings, a pre-admission mentoring session to review your**

**mastery, and based on 2009 tuition, a \$800 payment to join the class:**

It is my intention to qualify for entry into the teaching of this work, fulfilling all my requirements, by this date: \_\_\_\_\_

**Admission into the Instructor Program is by invitation only, after a successful tenure as a Mentor, and completion of 45 paid Reconnections and 45 paid healings:**

It is my intention to reach the Associate Instructor level of this work by this date: \_\_\_\_\_

**To be completed at the point you are ready to make an informed decision about joining the Mentoring Zone program. This is a contract with yourself so that YOU receive the maximum benefit:**

"I recognize that the Mentoring Zone Community is interactive and requires my commitment to be a contribution to that community even as I draw from it, the energy, support and knowledge that my peers and mentor contribute to it. My participation as a community member implies my acceptance of the fact that even in the local community I serve with my healing work; I will be teaming with other local practitioners to support each other, even as we build our individual practices. I will embrace the concept of "co-opetition" and release the old paradigm of competition. Additionally, I accept responsibility for how I am "being" both in my practice and in my community. I accept the responsibility for producing the necessary content to get my marketing materials completed in a timely fashion to take maximum advantage of this program. This means getting my web content, brochures, fliers, practitioner listings and business cards complete by this date \_\_\_\_\_"

I, \_\_\_\_\_, am committed to work within this program and community for a full year and I recognize that successful practices always involves a multi-year commitment the active marketing of my healing practice. I am committed to being "coachable", and compliant with the policies of The Reconnection LLC. I also recognize and agree to respect the copyrights of Kevin Kiernan and reserve the use of the materials he produces for this program for my own personal use. These materials are not for republication in any form, distribution to non-participating practitioners or for use in my own mentoring or healing practice without the prior written consent of the copyright owner.

Signature \_\_\_\_\_ Date \_\_\_\_\_

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Print out and post your goals and your contract with yourself and display it in a place in your home and practice area where you can see it EVERY day. (Of course if it is in your practice space, you may want to keep it out of sight of your clients). **No matter where it is, review it every day.**

This is my commitment to you:

I will make my best effort to respond to all communications through this web community either through email or public posting, at the earliest possible moment. Likewise, I will resolve technical issues on <http://sites.reconnectingdc.com>, which are within my technical capabilities, at the earliest possible moment. When you join the Mentoring Zone Community, you are in the process of becoming right along with our joint web presence. I expect this to grow organically with periodic bumps in the road. By working together we will all come out way ahead in this game. As with our healing work, I cannot guarantee you a specific result of any kind. All I can guarantee is that inside the technical limits of this Google, Inc. based web community, we will get back as much as we all put in.

Thank you for considering becoming part of this effort!

Yours in Healing,

Kevin Kiernan  
Certified Practitioner Mentor  
Reconnective Healer  
[Trinity Mentoring](#)

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### **Reconnective Healing Practitioner Fundamentals:**

#### **Have Written and Specific goals**

around the number of clients you want to attract, the amount of revenue you want to generate and where you want to be on our own path of professional development.

If you want to be certified, you need to have ten paid Reconnections and 10 Healings. if you want to apply for the next Mentoring Class you need 25 paid Reconnection and 25 Healings.

Do you have the basic tools in place to market your practice, educate your clients and prospects and create prosperity in the new year?

#### **Set Your Fees to coincide with your Written Goals**

Most people never do the math and wind up with a fee structure that doesn't support a viable practice. Assuming that you can reach your goal without spending a minute of your time on marketing (this is a

fantasy), it is unlikely that a fee of less than \$99 per session will sustain you. No matter where you live, this number is likely to be affordable to all those who are ready for this work. In a major urban area, \$120 is more like it.

### **Complete Your Training!**

Practitioners who can offer the complete Reconnective offering including The Reconnection tend to do better. There are two reasons for this. First off, the common misperception that a Level III trained practitioner is a "better" healer. This is complete nonsense and Dr. Pearl says this at every seminar. The practical reality is that the general public does not know this. If you are serious about practicing in the real world, get your Level III status as soon as possible.

The second reason is that the typical practitioner will do a Reconnection for every 3-6 Healing sessions. Depending on your fee, this means that you can increase the revenue generated by your practice by 50-100% by getting to level III. Even though your results may vary, the cost of acquiring a client is the same whether you are Level III or not. Why not do it all?

### **Get your Practitioner Directory Listing!**

I am a New Yorker and we have a reputation for cutting right to the bottom line. If you are serious about having a healing practice and do not have a Practitioner Directory Listing, you just failed the business building IQ test. It is the most cost effective advertising you can buy. Dr. Pearl's events, book, marketing activities drive traffic to Practitioners listed on his site. If you're not listed there, potential clients are unlikely to find you. Get your listing.

### **Get Extra Copies of *The Reconnection: Heal Others, Heal Yourself!***

You always want to have a copy of this book in circulation and know who has it at all times. The book will call to those who are ready for this work. Let the book do the talking for you.

### **Use *The Living Matrix* movie to start a conversation**

in your community about alternative practices. The worst mistake you can make as a practitioner is to try and interest people in this work by TALKING. The less talking you do the better off you will be. Your goal is to get to a hand demonstration of the frequencies as quickly as possible. They may forget what you said, but as long as they felt your hands, they will remember that.

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